## The development of Australia's Alcohol Beverages Advertising (and Packaging) Code

The Alcohol Beverages
Advertising (and Packaging)
Code (ABAC) provides
an effective but flexible
framework within which
the alcohol industry sets
and manages standards
for alcohol advertising and
packaging in Australia.

Established in 1998 by the Winemakers' Federation of Australia, the Brewers Association of Australia and New Zealand, and the Distilled Spirits Industry Council of Australia, the code was expanded after an extensive review in 2004 and both the Alcohol Advertising Pre-Vetting Service and formal adjudication process for handling consumer complaints were reformed.

These changes reflected the code's increasing authority and reputation and its ability to meet community and government expectations through industry self-regulation.

#### Of particular note:

- a government representative was included on the management committee for the first time
- industry coverage was expanded to allow alcohol producers who were not members of one of the three industry associations to become signatories
- the Australian Standards Bureau committed to sending every complaint received to the Chief Adjudicator to make a determination in relation to the applicability of the code
- the importance of the public health debate was recognised with a specialist in the field added to the adjudication panel
- the management committee members committed to publish an annual report and make the code available via their websites.

The following provides a snapshot of the scheme's development and operations since 2004.



## 2004 >>>

In addition to changes outlined previous, four important amendments were made to the code itself following the 2004 review:

- the preamble was amended to include a formal commitment by the industry associations to adhere to the intent of the code, not just a technical reading of its content
- a new definition for the Australian Alcohol Guidelines was adopted—the National Health and Medical Research Council alcohol consumption guidelines were cited and the standards were amended to include reference to excessive alcohol consumption
- the code was extended to cover internet and 'new media' advertising
- recognising the role of alcohol companies in community events, event-based promotions were also included.

#### 2004 in numbers

| Prevetted advertisement  | 754  |
|--|------|
| Advertisements rejected  | 84   |
| Complaints received  | 212  |
| Number of advertisements to which complaints relate                          | 23   |
| Complaints relating to a single advertisement                                | 180  |
| Turnarounds  |      |
| Business days taken to deal with complaints                                  | 17.1 |
| Business days taken to deal with complaints subject to an ABAC determination | 35.1 |

### 2005

The reforms from the 2004 review were fully implemented by the end of 2005.

In addition, to ensure full integration of the entire pre-vetting and adjudication process, the Alcohol Advertising Pre-vetting Service (AAPS) was brought within the ABAC Scheme.

#### 2005 in numbers

| Prevetted advertisement                             | 761  |
|---|------|
| Advertisements rejected                             | 86   |
| Complaints received                                 | 105  |
| Number of advertisements to which complaints relate | 29   |
| Complaints relating to a single advertisement       | 54   |
| Turnarounds   |      |
| Business days taken to deal with complaints         | 13.3 |
| Business days taken to deal with complaints         | 33   |

## **2006** >>>

The measures adopted in 2004 to allow non-members of alcohol industry associations to become signatories to the code were used for the first time, ensuring it maintained coverage of nearly all alcohol advertising undertaken by producers in Australia.

The management committee's commitment to education continued, with workshops held in Sydney and Melbourne to help the industry gain a better understanding of the provisions of the code and the associated pre-vetting and complaints procedures.

#### 2006 in numbers

subject to an ABAC determination

| Prevetted advertisement  | 936  |
|--|------|
| Advertisements rejected  | 182  |
| Advertisements accepted subject to modification                              | 53   |
| Complaints received  | 53   |
| Number of advertisements to which complaints relate                          | 26   |
| Number within the ambit of the code  | 13   |
| Turnarounds  |      |
| Business days taken to deal with complaints                                  | 23.6 |
| Business days taken to deal with complaints subject to an ABAC determination | 78.6 |

## **2007**

Transparency and procedural timeliness were the focus in 2007. The ABAC website was established and three additional appointments were made—

an alternate public health representative on the ABAC Adjudication Panel, an additional prevetter, and a new administrator to improve the efficiency of the complaints system.

The management committee also published guidelines to help producers and advertising agencies put the ABAC standards into practice.

The scheme's coverage expanded to include the adjudication of complaints about advertisements in trade magazines and an additional clause was inserted into the code prohibiting advertising that refers to the ABAC Scheme in a manner that may bring the scheme into disrepute.

#### 2007 in numbers

| Prevetted advertisement  | 126  |
|--|------|
| Advertisements rejected  | 293  |
| Advertisements accepted subject to modification                              | 61   |
| Complaints received  | 87   |
| Number of advertisements to which complaints relate                          | 38   |
| Number within the ambit of the code  | 25   |
| Turnarounds  |      |
| Business days taken to deal with complaints                                  | 11.6 |
| Business days taken to deal with complaints subject to an ABAC determination | 29.3 |

## 2008>>>

The Pre-Vetting Service expanded in 2008, with Winemakers' Federation of Australia members agreeing to include outdoor advertising. The Outdoor Media Association (OMA) supported this announcement, confirming that its members will only accept advertisements that have been approved by ABAC.

In a move that highlighted the advertising industry's responsiveness to community expectation, OMA also announced new advertising guidelines restricting billboard advertising within 150 metres of schools.

Both pre-vetters and the Chief Adjudicator made themselves available to advertisers and alcohol industry members at the information seminars in Sydney and Melbourne.

#### 2008 in numbers

| Prevetted advertisement  | 1110 |
|--|------|
| Advertisements rejected  | 232  |
| Advertisements accepted subject to modification                              | 29   |
| Complaints received  | 162  |
| Number of advertisements to which complaints relate                          | 44   |
| Number within the ambit of the code  | 49   |
| Turnarounds  |      |
| Business days taken to deal with complaints                                  | 8    |
| Business days taken to deal with complaints subject to an ABAC determination | 19.8 |

## 2009>>>

The ABAC Scheme was incorporated and a corporate governance framework established to ensure best practice. Administrative services were centralised and expanded and the appointment of an executive officer led to improved timelines for complaint resolution.

The scheme was expanded again to include the naming and packaging of alcohol beverages.

#### 2009 in numbers

Prevetted advertisement

| Advertisements rejected  | 238  |
|--|------|
| Advertisements accepted subject to modification                              | 85   |
| Complaints received  | 117  |
| Number of advertisements to which complaints relate                          | 42   |
| Number within the ambit of the code  | 47   |
| Turnarounds  |      |
| Business days taken to deal with complaints                                  | 10   |
| Business days taken to deal with complaints subject to an ABAC determination | 22.5 |

1369

1050

## 2010>>>

The code was amended to reflect current NHMRC alcohol guidelines and its scope was expanded to cover producer-generated point-of-sale material.

The OMA, Free TV Australia and the Australian Subscription Television and Radio Association (ASTRA) formally supported the Alcohol Advertising Pre-Vetting Service by announcing they will not place advertisements that have not been pre-vetted by the service. The Publishers' Advertising Advisory Bureau (PAAB) and Commercial Radio Australia also amended their requirements in support of the service.

The panel responded to emerging social media by finding on two occasions that a facebook fan site was covered by the ABAC.

Provision was made for the appointment of an independent chair to the ABAC Management Committee and an additional alternate health sector panellist with expertise in the impact of marketing on public health to the adjudication panel.

ABAC procedures and operations were reviewed, updated and documented. The Alcohol Advertising Pre-Vetting Service was substantially reformed, with the centralised allocation and recording of applications and approvals, introduction of performance reviews for prevetters and the codification of expectations of pre-vetters.

#### 2010 in numbers

Prevetted advertisement

subject to an ABAC determination

| Advertisements rejected                             | 77   |
|---|------|
| Advertisements accepted subject to modification     | 44   |
| Complaints received                                 | 87   |
| Number of advertisements to which complaints relate | 38   |
| Number within the ambit of the code                 | 41   |
| Turnarounds   |      |
| Business days taken to deal with complaints         | 13.8 |
| Business days taken to deal with complaints         | 26.5 |

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